



Tribal Lending Conference

River Spirit Casino Resort (Hybrid Event) – Tulsa, OK
November 16-18, 2021

Agenda Sponsored By:




TUESDAY, NOVEMBER 16

- 5:00 PM – 6:30 PM: Welcome Reception
 - Location: Meeting Room
 - Sponsored By:



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WEDNESDAY, NOVEMBER 17

- 8:30 AM – 9:00 AM: Breakfast
 - Location: Meeting Room Foyer
 - Sponsored By:
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- The logo for INTEGRISHIELD features a blue curved line above the word 'INTEGRISHIELD' in a bold, black, sans-serif font.
- 9:00 AM – 9:15 AM: Welcome Remarks
 - Location: Meeting Room
 - Speakers:
 - Andrew Duke – Executive Director – Online Lenders Alliance
 - Chairman John Shotton – Chairman of the Otoe-Missouria Tribe of Indians
 - 9:15 AM – 10:00 AM: Tribal Economics: Growth and Diversification
 - Location: Meeting Room
 - Description: Providing over 1 million jobs and billions in revenue to local, state, and federal coffers, Tribes have made important strides in recent years, becoming economic engines, locally, regionally, and nationally. Hear how Tribes have diversified their economies with a special focus on e-commerce.
 - Speakers:
 - Justin Fisk – Director of Research and Policy – Online Lenders Alliance
 - Steve Parker – CEO – PlainGreen
 - Chairman John Shotton – Chairman of the Otoe-Missouria Tribe of Indians

- 10:00 AM – 11:00 AM: Federal Government: Regulation, Enforcement, and Consultation
 - Location: Meeting Room
 - Description: The White House, the Department of Justice, and the Consumer Financial Protection Bureau all share a common theme: new leadership at the helm. Hear from a panel of experts on the latest developments from the Biden Administration and how this may impact Tribal businesses.
 - Speakers:
 - Jennifer Galloway – Co-Chair of Small Dollar and Unsecured Consumer Lending Team – Bradley Arant Boult Cummings LLP
 - Jennifer Weddle – Co-Chair of the American Indian Law Practice – Greenberg Traurig LLP

- 11:00 AM – 11:30 AM: Coffee Break
 - Location: Meeting Room Foyer
 - Sponsored By:





- 11:30 AM – 12:30 PM: Tribal Consultation with Federal and State Policymakers
 - Location: Meeting Room
 - Description: Earlier this year, a U.S. Senator said on the Senate Floor when considering a financial services bill, “I think what we need to also consider in this bill though is an issue that impacts Indian Country, which is called Sovereignty and is fundamental to who they are.” Statements like this highlight the importance of Tribal engagement. Hear from experts on how Tribes can effectively use their voice and what the future holds for Tribal consultation.
 - Speakers:
 - Greg Porter – Partner – Catalyst
 - John Williams – Legal Counsel – Habemco, LLC

- 12:30 PM – 1:30 PM: Lunch
 - Location: Meeting Room Foyer
 - Sponsored By:



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- 1:30 PM – 2:00 PM: Keynote Address
 - Location: Meeting Room
 - Speaker: Attorney General Office, State of New Mexico
- 2:00 PM – 3:00 PM: Exploring Enterprise Risk Management
 - Location: Meeting Room
 - Description: Although many Tribal business share similar characteristics, each are unique in how they approach risk management, including in the structure of the Tribal business. Hear from experts on various strategies and theories on how to minimize risk and maximize opportunity.

- Speakers:
 - Meredith Freeman – Associate General Counsel – BlueChip Financial
 - Lori McCutchen-Kaustinen - General Counsel – Caliber Financial Services
- 3:00 PM – 3:30 PM: Coffee Break
 - Location: Meeting Room Foyer
 - Sponsored By:

- 3:30 PM – 4:30 PM: Cyber Security, Cyber Fraud, Cyber Risk
 - Location: Meeting Room
 - Description: Global digital fraud attempts increased by 149% in 2021. Ransomware cost companies more than \$20 billion in 2020. Tribal lenders, like all companies, have to deal with cyber security, cyber fraud, and cyber risk on a daily basis. On this panel, experts will explain how to deal with fraudulent activity and how to be cyber-ready.
 - Speakers:
 - Gayla Huber – President – IntegriShield
 - Jeremy LaMere – Vice President of Credit Risk and Technology – Plain Green
 - Jason Romrell – General Counsel and Director of Government Relations – LeadsMarket.com LLC
- 4:30 PM – 5:15 PM: COVID: The New Normal?
 - Location: Meeting Room
 - Description: The COVID-19 pandemic burst onto the scene in March 2020, resulting in sudden and possibly permanent changes to business operations. Hear from experts on how businesses adapted to the COVID environment and explore the eventuality of a post-COVID World.
 - Speakers:
 - Kim Anderson – CEO – Longitude Partners
 - Heidi Moore – Attorney – Habemco, LLC
 - Robin Wesolowski – New Business Manager – Centrinex
- 5:15 PM – 5:20 PM: End of Day Remarks
 - Location: Meeting Room
 - Speaker: Russell Crutcher – Events Director – Online Lenders Alliance
- 5:30 PM – 7:00 PM: Reception
 - Location: Margaritaville (Located in Venue Casino)
 - Sponsored By:


THURSDAY, NOVEMBER 18

- 8:15 AM – 8:45 AM: Breakfast
 - Location: Meeting Room Foyer
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A part of 
- 8:45 AM – 9:00 AM: Welcome Remarks
 - Location: Meeting Room
 - Speaker: Eric Lau – CEO – Caliber Financial Services
- 9:00 AM – 9:30 AM: Policy, Data, and Communications: Updates with OLA
 - Location: Meeting Room
 - Description: There are more than 46,000 trade associations in the United States, but only one represents the alternative lending sector agnostic to business model. The Online Lenders Alliance (OLA) has played an important role in advocating on behalf of the industry with important advances in its work on policy, data, and communications.
 - Speakers:
 - Andrew Duke – Executive Director – Online Lenders Alliance
 - Justin Fisk – Director of Research – Online Lenders Alliance
- 9:30 AM – 10:30 AM: Legal Cases Impacting Tribal Fintech
 - Location: Meeting Room
 - Description: Debt collection, bankruptcy law, Arm-of-the-Tribe tests, and more. Hear from a panel of experts as they navigate the most important legal cases impacting Tribes and Tribal businesses.
 - Speakers:
 - Sarah Auchterlonie – Shareholder – Brownstein
 - Maranda Compton – Partner – Van Ness Feldman LLP
- 10:30 AM – 11:00 AM: Coffee Break
 - Location: Meeting Room Foyer
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- 11:00 AM – 12:00 PM: Evolution in Tribal Fintech
 - Location: Meeting Room
 - Description: Tribal fintech has developed into a complex and specialized industry. Tribal enterprises provide everything from short-term installment loans to lines-of-credit and auto loans. In fact, Tribes are not only lending, but establishing lead generation businesses, Sovereign Wealth Funds, and more. Moreover, there are new capabilities available to Tribal businesses than ever before. Hear what is next in Tribal fintech from experts on the ground.

- Speakers:
 - Stephen Abbott – Vice President of Strategic Client Engagement – Strategic Link Consulting
 - Jivka Apostolova – Attorney
 - Samuel Yamout – Head of Business Development – unFederalReserve
 - Rob Zeitler – President – Flex Payment Solutions

- 12:00 PM – 12:15 PM: Farewell Remarks
 - Location: Meeting Room
 - Speaker: Andrew Duke – Executive Director – Online Lenders Alliance